

## Group Performance for the quarter & year ended March 31, 2021 ends on a strong note

Revenues and PAT q-o-q higher by 35% and 33% respectively  
A healthy closing order book at ₹ 327354 crore, up by 8% y-o-y  
Board recommends a final dividend of ₹ 18 per share

Mumbai, May 14, 2021

### Larsen & Toubro achieved Consolidated Revenue

The revenue growth on a y-o-y basis was 9% evidencing return to pre Covid levels of activity . The International revenues during the quarter at ₹ 15,851 crore constituted 33% of the total revenue.

For the year ended March 31, 2021, the Group recorded Consolidated Revenues at ₹ 135,979 crore from continuing operations , registering a decline of 7% attributed to revenues lost due to lockdown related disruptions in the first two quarters of the year and new norms of social distancing, quarantine procedure and safety protocols, coupled with supply chain disruptions impacting project execution progress , though with declining severity, throughout the year. The International revenues during the year at ₹ 50,463 crore constituted 37% of the total revenue.

For the quarter, January-March 2021 the consolidated PAT ₹ 3,293 crore registered a q-o-q increase of 33% and a y-o-y increase of 3% over the profits for similar period last year .

Consolidated Profit After Tax (PAT) including PAT from discontinued operations for the year ended March 31 ₹ 1,583 crore registered growth of 21% yo-y. The consolidated PAT includes a charge of ₹ 3,620 crore towards exceptional items and profit from Discontinued Operations ₹ 8,238 crore, mainly comprising of gain on divestment.

7KH %RDUG RI 'LUHFWRUV KDV UHFRRP the Equity Share LQDO GI  
for the approval of shareholders. During the year the Company had declared a  
VSHFLDO GLYLGHQG RI ~as an Interim Dividend, post the divestment  
of the Electrical & Automation business.

The order inflow for the quarter January-March 2021 at 50,651 crore, lower by 12% over corresponding period of the previous year with deferment of awards. Significant orders during the quarter were received in various segments like Factories, Hydel and Tunnel, Metros, Special bridges, Nuclear power, Rural water, Renewable energy, Hydrocarbon offshore and Minerals and metal sector. International orders at 18,439 crore during the quarter is at 36% of the total order inflow, with receipt of biggest Solar PV plant order and Transmission line orders.

The Company received orders worth 175,497 crore at the group level during the year ended March 31, 2021, registering decline of 6% compared to the previous year in the face of Covid disrupted business environment in first half of the year. International orders at 47,951 crore during the year dropped to 27% of the total order inflow, with subdued overseas opportunities, especially in Middle East.

The consolidated order book of the group stood at 327,354 crore as at March 31, 2021, registering a robust growth of 8% over March 31, 2020. International orders constitute 21% of the total order book.

#### Infrastructure Segment

During the quarter January -March 2021, the Infrastructure Segment recorded order LQIOR 31,256 crore, registering a decline of 24% over the corresponding quarter of the previous year, which witnessed receipt of some large value orders in the Health and Urban Water Management segments. International orders at ~10,673 crore constituted 34% of the total order inflow of the segment during the quarter.

The Segment secured the highest ever order inflow RI 102,702 crore, during the year ended March 31, 2021, registering a growth of red



## Heavy Engineering Segment

For the quarter January -March 2021, the Heavy Engineering Segment recorded order inflow of ₹ 1,000 crore, registering a y-o-y growth of 77% over the previous year, which was primarily due to receipt of a large order in Nuclear business. International orders constituted 77% of the total order inflow of the segment during the quarter.

The segment recorded customer revenues of ₹ 1,000 crore during the quarter ended March 31, 2021, registering a growth of 51% year-over-year. International orders constituted 35% of the total order inflow of the segment during the quarter.

The order book of the segment as at March 31, 2021, registered a growth of 6%, with export orders constituting 31%.

The segment recorded customer revenues of ₹ 1,000 crore during the quarter January-March 2021, recording a y-o-y growth of 57% across all businesses on better execution of projects. International sales constituted 48% of the total customer revenues of the segment during the quarter.

For the year ended March 31, 2021, customer revenues at ₹ 2,712 crore, registered a y-o-y decline of 5%. International sales constituted 55% of the total customer revenue of the segment.

The EBITDA margin of the segment at 19.7% for the year ended March 31, 2021 registered decline over 21.5% in the previous year, due to settlement reached with an international client relating to warranty.

## Defence Engineering Segment

During the quarter January -March 2021, Defence Engineering Segment recorded order inflow of ₹ 1,000 crore, registering a y-o-y growth of 73% over the previous year, which

in Weapons & Engineering System business International revenues constituted 19% of the total customer revenues of the segment during the quarter.

For the year ended March 31, 2021, the customer revenues at ₹ 3,396 crore registered a y-o-y decline of 8% over the previous year. International revenues constituted 24% of the total customer revenue of the segment.

The EBITDA margin of the segment at 22.2% was higher for the year ended March 31, 2021 as compared to 18.6% in the previous year due to cost savings and contingency releases.

The Military Communication Business of Defence Engineering Segment has been transferred with effect from April 1, 2020 to Smart World and Communication

## IT & Technology Services (IT&TS) Segment

The segment comprises (a) L&T Infotech (b) L&T Technology Services and (c) Mindtree. As Mindtree is consolidated from second quarter of FY 2019 -20, the resultant figures for the current financial year is not comparable with the previous period on a like -to-like basis.

The segment recorded customer revenues of ₹ 25,463 crore during the quarter January-March 2021, recording a q-o-q growth of 4% & y-o-y growth of 7% led by L&T Infotech. Export billing constituted 93% of the total customer revenues of the segment for the quarter.

For the year ended March 31, 2021, the customer revenues at ₹ 25,463 crore registered a y-o-y growth of 15%. Export sales constituted 93% of the total customer revenues of the segment for the year ended March 31, 2021.

The EBITDA margin for the segment increased to 23.5% for the year ended March 31, 2021 as compared to 20.9% in the previous year, attributed to improved manpower utilisation and operational efficiencies.

## Financial Services Segment

Financial Services segment recorded income from operations at ₹ 3,377 crore during the quarter January -March 2021, almost at the same level when compared to the similar quarter in the previous year.

The segment recorded L&T Financial Services of ₹ 13,204 crore during the year ended March 31, 2021, registering a y-o-y decline of 3%.

The Loan Book decreased to ₹ 94,013 crore as compared with March 20 level at ₹ 98,384 crore, reflecting focus on collections, sell down and run down of defocused business portfolio.

The operating margin of the segment for the year ended March 31, 2021 was lower at 10.2% as compared to the previous year at 19.9% due to higher credit provisions reflecting the effect of the pandemic and the repayment moratorium extended by the Reserve Bank of India.

## Developmental Projects Segment

The segment recorded customer revenues of ₹ 1,100 crore during the quarter January-March 2021 recording a y-o-y growth of 13%, mainly due to Rajpura power plant, which was partially shut down (unit 1) for capital overhaul during the corresponding quarter of the previous year.

For the year ended March 31, 2021, the customer revenues at ~ 3,621 crore registered a decline of 25% over the previous year, due to suspension of metro services in Hyderabad consequent to the lockdown and thereafter lower ridership and lower PLF in Rajpura power plant on lower off take of power by PSPCL and the rail roko agitation by farmers in the state of Punjab during Q3 FY 2020-21.

The EBITDA margin of the segment for the year ended March 31, 2021 declined to 5.4% as compared to 11.1% during the previous year largely on under-utilisation of Metro services due to Covid-19 led lockdown and subsequent rider ship restrictions .

" Others" Segment

' 2 W K Hsegment comprises (a) Realty, (b) Construction & Mining Machinery, (c) Rubber Processing Machinery (d) Industrial Valves and (e) Smart World and Communication.

The customer revenues of this segment during the quarter January -March 2021 at ~ 1,830 crore, recorded a y-o-y growth of 22% with strong execution of opening order book in Smart World & Communication, higher demand in Construction Equipment business and higher fulfilment of customer despatches in the Industrial Valves business. Export sales constituted 8% of the total customer revenues of the segment during the quarter, majorly pertaining to the Industrial Valves business.

Customer revenues during the year ended March 31, 2021 at ~ 5,853 crore registered a decline of 9% over the previous year, since previous year had a higher handover of residential properties in the Realty business Export sales constituted 11% of the total customer revenues of the segment during the year.

During the year ended March 31, 2021, the segment EBITDA margin at 21.0% is higher compared to 17.6% in the previous year on gain on sale of a commercial property in the Realty business.

Outlook

During the year FY 2020-21, India despite stiff lockdowns, reverse labour migration, supply chain disruptions, a resultant deep GDP contraction, still did well to recover to the path of economic recuperation and f2 841.92 r-3( )-68(a)-4(n)6(d)-2( l(p)7(e)-4(r] TJ ET4(i)-

protocols, the economy would once again recover back with the resumption of near normalized activity in sectors like agriculture, manufacturing, mining, construction and non-contact based services.

The investment focussed Union Budget 2021 and the growth supportive measures taken by the Government viz. increased allocations for capital expenditure under the NIP, the expanded production-linked incentives (PLI) scheme, FDI policy, and the ease of doing business will only reinforce the process of economic revival. The support by a credit expansive interest regime will provide further fillip to the investment climate.

Elsewhere, most parts of the global economy is gradually recovering from the impact of the Covid-19 pandemic, but it still continues to remain uneven across countries with economic activity in many countries still below pre-Covid-19 levels. On the positive side, large scale vaccination drives, sustained accommodative monetary policies, government stimulus packages to citizens and small businesses support a vastly improved global economic outlook for 2021. The hardening of energy and metal prices only confirms this view.

In the backdrop of the Covid-19 pandemic and the resultant challenging economic environment, the Company while upholding the primary dictum of maintaining the health and safety of its personnel will continue to aggressively pur1 386.23( )11(p2 T4(n)3 841.92



Net profit after tax from continuing operations & discontinued operations (9-12)

Other comprehensive income (OCI) [net of tax]

Total comprehensive income (13-14)

Earnings per share (EPS) from continuing operations after exceptional items  
(not annualised):

Earnings per share (EPS) from continuing operations & discontinued operations (not  
annualised):

Profit after tax from discontinued operations for the quarter and for the year ended March 31, 2021 represents gain on divestment and impact of post closing adjustments, which are under discussion

₹ 18 per equity share of face value of ₹ 2 each in addition to the special dividend

During the quarter, the Group's operations recovered further from the economic slowdown caused by the Covid-19 pandemic. Based on current market conditions, the Group expects to recover the carrying value of its assets. The Group will continue to evaluate the pandemic related uncertainty arising from the developments.

For better understanding of the Group's financial performance, line items have been added to show Profit after tax from continuing operations separately for the quarter and for the year ended March 31, 2021, as per the provisions available in Schedule III to Companies Act, 2013

The Company has consolidated financials of Mindtree Limited from the quarter beginning July 1, 2019. Accordingly, the figures for the twelve month period ending March 31, 2021 represent the consolidated figures of the Company.

The Group will assess the impact of Code on Wages, 2019 and the Code on Social Security, 2020 and give effect in the Financial Statements when the dates of commencement of the respective Rules/Schemes thereunder are notified.

During the quarter ended March 31, 2021, the Company has allotted 298,601 equity shares of ₹ 2 each fully paid up on exercise of stock options by employees in the Company under the stock options schemes.

Figures for the quarter ended March 31, 2021 and March 31, 2020 represent the difference between audited figures for the financial year and the limited reviewed figures for the quarter ended December 31, 2020 and December 31, 2019 respectively.





