

## Performance for the quarter ended June 30, 2015

### Consolidated Results

Mumbai, July 31, 2015: Larsen & Toubro recorded Consolidated Gross Revenue of 20460 crore for the quarter ended June 30, 2015, registering a y-o-y increase of 7%. International revenue during the quarter at 6609 crore constituted 32% of the total revenue.

The Company successfully won new orders worth 26376 crore at the group level during the quarter ended June 30, 2015



The order book of this segment marginally grew by 1% on a y-o-y basis and stood at 866 crores as on June 30, 2015.

The EBITDA margin of this segment stood at 6.3% for the quarter ended June 30, 2015 vis-à-vis 1.6% recorded in the corresponding quarter of the previous year due to delay in execution and slower recovery of overheads.

#### Electrical Automation (E&A) Segment

E&A segment recorded Customer Revenue of 1046 crores during the quarter ended June 30, 2015, registering a modest y-o-y increase of 4% on the backdrop of subdued industrial demand. International revenue constituted 33% of the total customer revenue of this segment during the quarter ended June 30, 2015.

The EBITDA margin of this E&A Segment stood at 10.1% for the quarter ended June 30, 2015 recording an increase over 8.9% earned during the corresponding quarter of the previous year on a back of lower commodity prices and favourable product mix.

The order book of this segment stood at 3044

## Financial Services Segment

Financial Services Segment recorded Customer Revenue of 1783 crore during the quarter ended June 30, 2015, registering a y-o-y growth of 20%, driven by growth in loan assets and disbursements in the focus areas of retail and wholesale finance business.

The operating margin

The business environment stays challenging in the short term while the prospects in urban infra, transportation infra, power transmission, water, renewable energy and defence manufacturing remain promising in the medium term.

The Company has prominent presence and proven capabilities over wide spectrum of capital goods and infrastructure sectors. The Company is hopeful of benefitting from the growth opportunities as they emerge.

Background:

Larsen & Toubro is an Indian multinational engaged in technology, engineering, construction, manufacturing and financial services with over USD 15 billion in revenue. It operates in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business for over seven decades.



Notes :

(i)

₹ Lakh

	June 30, 2015	March 31, 2015	June 30, 2014	Year ended March 31, 2015 (Audited)
Gross sales/revenue from operations	1085059	1914591	1044662	5755807
Profit before tax	99457	266584	121394	670122
Profit after tax	70097	206065	89355	505618

(ii)

(iii)

